



PORT SKILLS & SAFETY

IMPROVING STANDARDS THROUGH COLLABORATION

Sponsorship opportunities 2026



Portskillsandsafety.co.uk

Innovation in Ports conference 2026

25 March 2026, Portsmouth International Port

This annual innovation event brings together skills specialists, safety experts, innovators and decision-makers eager to explore collaborations on the latest advancements in port operations. Speaking or exhibiting at this event offers you an unparalleled opportunity to connect with key stakeholders, demonstrate your innovations with potential partners, and play a pivotal role in shaping a safer future of the ports sector.

Speaker slots are reserved for those with new developments and unique products to present to the port sector. It is an ideal opportunity to explain your latest advancements and new designs, bring idea from other sectors to ports, and gain immediate feedback from those who could be working with you tomorrow.

Sponsorship details	Platinum sponsor	Speaker slot & exhibition stand	Exhibition stand
Full members	£2,200	£700	£700
Affiliate / training provider members	£2,500	£1,000	£800
Non members	£3,500	£2,500	£1,500
Formal recognition as event main sponsor	✓		
Opportunity to give opening address and presentation	✓		
Presentation slot (20 – 30 minutes)	✓	✓	
Digital logo display at event	✓	✓	✓
Recognition on PSS website and socials as event sponsor	✓	✓	✓
Registration area pop-up display	✓		
Meet and greet delegates on arrival	✓		

Additional sponsorship opportunities

Lanyards

Sponsor branded delegate lanyards to be provided no later than 10 working days in advance of the event. £160.

Morning break sponsor

Official recognition from the podium for sponsoring the morning break and logo on display at the refreshment station: £750.

Lunch sponsor

Official recognition from the podium for sponsoring the lunch and logo on display at the refreshment station: £2,000.

Afternoon break sponsor

Official recognition from the podium for sponsoring the afternoon break and logo on display at the refreshment station. £750.

Unmanned promotional material

Promotional leaflets can be placed next to the registration desk and on attendee chairs. Price: £200.

*AV equipment / increased exhibition stand space charged at cost.
All cost excluding VAT.



Photo: Attendees at the PSS innovation event 2025, Belfast Harbour Commissioners.

2025 event feedback:

87% of attendees rated the event at 'Excellent' and 14% as 'Good'.

71% of attendees said the event was extremely relevant to their work.

87% of attendees agreed that the event exceeded their expectations.

"I found this event really interesting."

"I took something valuable away from every single presentation."

"It's hard to exceed my expectations as we have come to expect a lot from PSS – but you did!"

"The day was varied and interesting, an excellent flow through the presentations."

PSS Members' Conference 2026

07 July 2026, TBC, London

Every year, all PSS members are invited to come together to discuss the key issues of safety and skills in ports.

Sponsoring this event offers a unique opportunity to align with a forward-thinking community, dedicated to safety excellence. Your support will position your organisation as a leader in promoting safety and resilience within the sector, while also demonstrating a dedication to the wellbeing of the people who work in and around our ports.

Learn, share, discuss and meet members at this popular event.

Early bird prices held until 30 January 2026

Sponsorship details	Gold sponsor	Lunch sponsor	Drinks reception	Registration sponsor	Exhibitors stand *
Full members	£2,500	£2,000	£1,500	£1,000	£550
Affiliate / training provider members	£2,700	£2,250	£1,750	£1,250	£775
Non members	£3,500	£3,000	£2,000	£2,000	£1,000
Formal thanks during opening address	✓	✓			
Formal thanks during drinks reception			✓		
Digital logo on display at the venue	✓	✓	✓	✓	✓
Branding displayed on PSS website as event sponsor	✓	✓	✓	✓	✓
Exhibition stand	✓	✓	✓		✓
Area at the registration desk for single pop-up display	✓			✓	
Opportunity to meet and greet delegates on arrival	✓			✓	
Acknowledgements in event promotion.	✓	✓	✓	✓	✓

Additional sponsorship opportunities

Morning break sponsor

Official recognition from the podium for sponsoring the morning break and logo on display at the refreshment station.
£500.

Afternoon break sponsor

Official recognition from the podium for sponsoring the afternoon break and logo on display at the refreshment station.
£500.

Lanyards

Sponsor branded delegate lanyards to be provided no later than 10 working days in advance of the event. £450.

Unmanned promotional material

Promotional leaflets can be placed next to the registration desk and on attendee chairs.
Price: £250.

PSS Awards 2026

The biennial awards return for the second time in 2026 with all members invited to submit case studies in three categories, the top three finalists will present their initiatives in the afternoon session of the conference.

Award sponsors will have the opportunity to take part in the initial judging, introduce the finalists and present the award. The award will bear the sponsor's name.

Categories:

Best safety moment:
Best member collaboration:
Best skills moment:
£2,500 per award.

*AV equipment / increased exhibition stand space at an additional cost.

2025 event feedback:

90% of attendees rated the event at 'Excellent' or 'Very Good'.

95% of attendees agreed that the event exceeded their expectations.

88% of attendees visited the exhibition stands.

"Another fantastic conference, with each year improving on the last."

"A very informative day and well run by the PSS team."

"The 2025 conference was very engaging and the PSS team excelled as usual."

"It was a great success!"

Website sponsorship

The PSS [website](#) provides resources such as Safety in Ports guidance (SiP), Safety Alerts, and qualification standards in an easy-to-use Knowledge Hub. It also features an interactive Ask Members forum, where members can respond and discuss questions which have been raised by other members.

In addition, the site provides details of upcoming training courses, seminars and events, along with campaigns and news stories, providing a one-stop-shop for members' needs. The front page features a carousel of some of our members, linking to their page on the site.

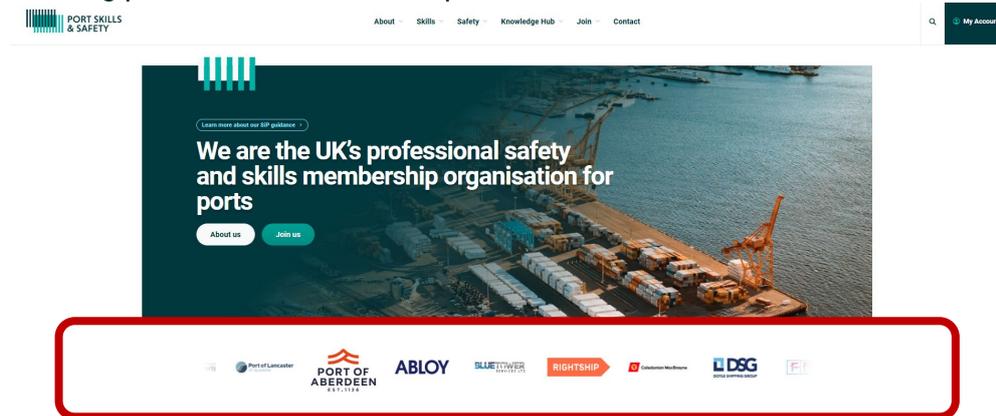
Home page carousel

Logos of full members are featured on the carousel on monthly rotation. The default link is to a PSS page about that organisation but can be changed to link directly to the members' site.

Full members – included in membership.

Affiliate - £50 per month.

Training provider members - £50 per month.



Event listing

Have your conference, training course or seminar listed in the events section of the site and featured on the home page.

Full member and training provider listings are free. Affiliate member listings are free for events which are free of charge to PSS members or offer membership discounts.

Affiliate event listing - £75.

Non-member event listing - £150.

Upcoming Events



[View all](#)

Home page featured post

Introduce your organisation to the membership and wider maritime community or advertise an event or promotion. This homepage block can be used in a variety of ways and includes an image. It can link through to any page on the PSS website or your organisation. Members may wish to use this in conjunction with the free-of-charge “Meet the Members” e-newsletter insert.

- Full members - £500 per month.
- Training provider members - £350 per month.
- Affiliate members - £750 per month.
- Non-members - £1,500 per month.



Meet the Members

SeaBot Maritime works with commercial and defence clients in the maritime sector, to create purposeful change and digital transformation, by empowering people to work hand-in-hand with new technology.

SeaBot Maritime's pioneering consultancy services, eLearning and distance learning solutions, and next gen training courses cover the digital transformation and learning journey from end to end, to help organisations understand, underpin, and maintain the competency requirements of their workforce, from hire to retire.

SeaBot's Mission: Improving people technology partnerships to make next generation maritime safer, cleaner and smarter

[Find out more...](#)



Campaign week feature

PSS runs three or four campaigns a year, including the yearly [Mental Health in Ports week](#) in March and [Maritime Safety Week in July](#). Other campaigns have included [A Safer Tomorrow](#), [Lithium-ion and EV awareness](#), and [Port to haulier communications](#).

If your organisation works in any of these areas, then why not submit a thought leadership piece for publication during the week. Articles appear on the front page of our website, on LinkedIn and in our newsletter. Full branding can be used alongside your article. You can also suggest relevant themes for an ad-hoc campaign week.

- Full members – free.
- Training provider members - £50.
- Affiliate members - £150.
- Non-members - £500.



Other promotional opportunities

Large Ports Group supplier showcase

The PSS Large Ports Working Group (LPWG) is a working group attended by the senior health and safety managers of PSS's ten largest port members. These meetings take place online once a quarter.

PSS service and product supplier members can book an exclusive 30-minute slot at the end of the LPWG to present and discuss products directly with attendees.

This opportunity is only available to members who have presented at other PSS meetings or taken exhibition stands, as they are intended to provide attendees with a more in-depth demonstration than they may available during a larger event.

Presentation slots take place following the conclusion of the standard meeting and PSS is not able to guarantee the attendance of any one large port member.

Price: £350.

Direct mailing

An exclusive opportunity to raise the profile of your business by reaching a targeted audience across the ports sector. As part of our commitment to supporting our service and product supplier members, you can promote your services, initiatives, or events through a dedicated marketing email sent to the PSS newsletter mailing list.

Whether you're launching a new product, highlighting a training programme, or simply looking to boost brand awareness, this is a cost-effective way to connect directly with key stakeholders across UK ports.

The dedicated marketing email will be sent to the PSS newsletter subscriber list which includes over 1,000 ports and maritime stakeholders. A report on open and engagement rates can be provided following the mailing.

Full members - £350.

Training provider members - £400.

Affiliate members - £500.

Non-members - £800.

Sponsorship Form

Please note that, whilst every effort will be made to fulfil your requests, where limited sponsorship opportunities are available, they will be offered on a first come, first served basis.

Sponsorship information	
Event name	
Event date	
Sponsorship type	
Sponsorship cost	

If you wish to take up more than one sponsorship opportunity at any given event, please add additional lines for each option.

Please submit a separate application per event.

Company information				
Company name				
Contact name				
Email for invoicing				
PO number				
PSS member	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
Membership type	Full	<input type="checkbox"/>	Other	<input type="checkbox"/>

Signed.....

Date

Terms and conditions

1. Unless otherwise stated in the proposal, PSS shall submit an invoice in advance of the event and payment shall also be due in advance or with in thirty (30) days from the date of invoice, whichever is soonest.
2. Notice to cancel sponsorship provided less than sixty (60) days in advance of the agreed event date will incur a fifty (50) percent charge of the sponsorship price to be payable.
3. Notice to cancel sponsorship provided less than thirty-eight (38) days in advance of the agreed event date will incur a seventy-five (75) per cent charge of the sponsorship price to be payable.
4. Notice to cancel sponsorship provided less than fourteen (14) days in advance of the event date will incur one hundred (100) per cent charge of sponsorship price to be payable.

All costs listed are excluding VAT.

For full details of the Port Skills and Safety Ltd cancellation policy please visit:
<https://www.portskillsandsafety.co.uk/terms-and-conditions/cancellation-policy/>