



# PORT SKILLS & SAFETY

IMPROVING STANDARDS THROUGH COLLABORATION

## Sponsorship opportunities 2025



[Portskillsandsafety.co.uk](http://Portskillsandsafety.co.uk)

## Innovation in Ports annual conference

**05 March 2025, Belfast**

This annual innovation event brings together skills specialists, safety experts, innovators and decision-makers eager to explore collaborations on the latest advancements in port operations. Speaking or exhibiting at this event offers you an unparalleled opportunity to connect with key stakeholders, demonstrate your innovations with potential partners, and play a pivotal role in shaping a safer future of the ports sector.

Speaker slots are reserved for those with new developments and unique products to present to the port sector. It is an ideal opportunity to explain your latest advancements and new designs, bring idea from other sectors to ports, and gain immediate feedback from those who could be working with you tomorrow.

*Don't miss this chance to elevate your brand and reach an engaged, targeted audience. Secure your space now and be part of this port technology transformation.*

Sponsorship details	Main sponsor	Speaker with exhibition stand	Exhibition stand
<b>Full members</b>	£2,050	£750	£525
<b>Affiliate / training provider members</b>	£2,300	£1,200	£775
<b>Non members</b>	£3,100	£2,100	£1,200
Formal recognition as event main sponsor	✓		
Opportunity to give opening address and presentation	✓		
Presentation slot (20 – 30 minutes)		✓	
Digital logo display at event	✓	✓	✓
Recognition on PSS website and socials as event sponsor	✓	✓	✓
Exhibition stand	✓	✓	✓
Registration area pop-up display	✓		
Meet and greet delegates on arrival	✓		

AV equipment / increased exhibition stand space may be made available at an additional cost / on request.

### Additional sponsorship opportunities

#### Lanyards

Sponsor branded delegate lanyards to be provided no later than 10 working days in advance of the event. £155

**Sold out – thank you!**

#### Morning break sponsor

Official recognition from the podium for sponsoring the morning break and logo on display at the refreshment station: £500.

#### Lunch sponsor

Official recognition from the podium for sponsoring the lunch and logo on display at the refreshment station: £1,000.

#### Afternoon break sponsor

Official recognition from the podium for sponsoring the afternoon break and logo on display at the refreshment station. £500

**Sold out – thank you!**

#### Unmanned promotional material

Promotional leaflets can be placed next to the registration desk and on attendee chairs. Price: £200.



*Photo: Attendees at the PSS innovation event 07 February 2024, Poole.*

## PSS Members' Conference

08 July 2025, Stamford Bridge, London

Every year, all PSS members are invited to come together to discuss the key issues of safety and skills in ports.

In 2025, the annual conference will focus on shaping the future of safety in the ports industry. Under the theme **A Safer Tomorrow**, we will explore emerging technologies, best practices, and the future skills required to create safer working environments for all.

Sponsoring this event offers a unique opportunity to align with a forward-thinking community, dedicated to safety excellence. Your support will position your organisation as a leader in promoting safety and resilience within the sector, while also demonstrating a dedication to the wellbeing of the people who work in and around our ports.

Learn, share, discuss and meet members at this popular event.

Sponsorship details	Gold sponsor	Lunch sponsor	Drinks reception	Registration sponsor	Exhibitors stand
<b>Full members</b>	£2,000	£2,000	£1,500	£1,000	£550
<b>Affiliate / training provider members</b>	£2,300	£2,250	£1,750	£1,250	£650
<b>Non members</b>	£3,100	£3,000	£2,200	£2,000	£1,000
Formal thanks during opening address	✓	✓			
Formal thanks during drinks reception					
Digital logo on display at the venue	✓	✓		✓	✓
Branding displayed on PSS website as event sponsor	✓	✓		✓	✓
Exhibition stand	✓	✓			✓
Area at the registration desk for single pop-up display	✓			✓	
Opportunity to meet and greet delegates on arrival	✓			✓	
Acknowledgement in press releases, PSS website and socials	✓	✓	✓	✓	✓

AV equipment / increased exhibition stand space may be made available at an additional cost / on request.

### Additional sponsorship opportunities

#### Morning break sponsor

Official recognition from the podium for sponsoring the morning break and logo on display at the refreshment station.  
£500.

#### Afternoon break sponsor

Official recognition from the podium for sponsoring the afternoon break and logo on display at the refreshment station.  
£500.

#### Lanyards

Sponsor branded delegate lanyards to be provided no later than 10 working days in advance of the event. £400.

**Sold out – thank you!**

#### Unmanned promotional material

Promotional leaflets can be placed next to the registration desk and on attendee chairs.  
Price: £250.



*Photo: All award category winners, PSS members' conference, 02 July 2024, London.*

## Website sponsorship

The PSS [website](#) provides resources such as Safety in Ports guidance (SiP), Safety Alerts, and qualification standards in an easy-to-use Knowledge Hub. It also features an interactive Ask Members forum, where members can respond and discuss questions which have been raised by other members.

In addition, the site provides details of upcoming training courses, seminars and events, along with campaigns and news stories, providing a one-stop-shop for members' needs. The front page features a carousel of some of our members, linking to their page on the site.

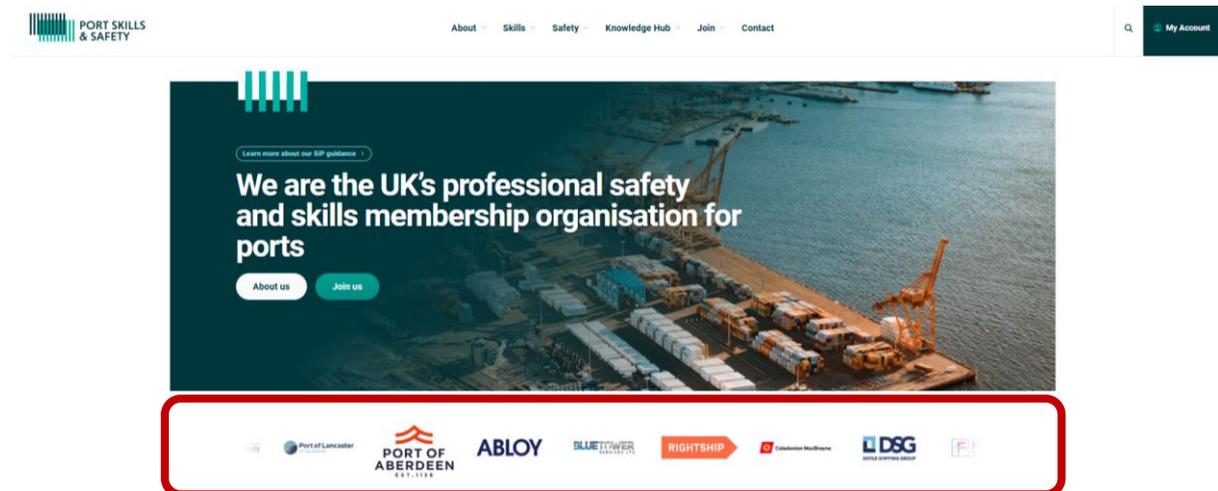
### Home page carousel

Logos of full members are featured on the carousel on monthly rotation. The default link is to a PSS page about that organisation but can be changed to link directly to the members' site.

Full members – included in membership.

Affiliate - £50 per month.

Training provider members - £50 per month.



### Event listing

Have your conference, training course or seminar listed in the events section of the site. Full members and training provider listings are free. For a small additional fee events can also be featured on the home page.

Affiliate event listing - £50.

Non-member event listing - £150.

## PSS Events

Find out more about upcoming meetings, courses and events



### Filter by

#### Event Type

All Event Types ▼

#### Month

All Months ▼

Apply Filters

Clear Filters

Search 🔍

Showing 1-10 of 12 Results

Sort by

Upcoming ▼

12-15 November, 2024

**Managing Safety In Ports: 12-15 November 2024**

Training

14 November, 2024

**BTA Annual safety seminar: 14 November 2024**

Conferences

### Event featured on home page:

Full members and training providers - £50 per month.

Affiliate members - £150 per month.

Non-members - £350 per month.

## Upcoming Events



12 - 15 November, 2024

**Managing Safety In Ports: 12-15 November 2024**

Training



14 November, 2024

**BTA Annual safety seminar: 14 November 2024**

Conferences



26 - 27 November, 2024

**UKHMA Autumn conference 2024**

Conferences

View all

Have your conference, training course or seminar highlighted on the PSS home page to increase your events visibility.

### Home page featured post

Introduce your organisation to the membership and wider maritime community or advertise an event or promotion. This block can be used in a variety of ways and includes an image. It can link through to any page on the PSS website or your organisation. Members may wish to use this in conjunction with a Meet the Members e-newsletter insert.

Full members - £500 per month.

Affiliate members - £750 per month.

Training provider members - £750 per month.

Non-members - £1,500 per month.

## Improving standards through collaboration

We work in collaboration with our members to promote best practice and innovation, develop guidance and services to drive continuous improvement in safety and ensure a highly skilled workforce.

[Learn more](#)

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**Work collaboratively**  
Improving standards through collaboration.
- 

**Promoting skills**  
Adopting an holistic approach to port skills.
- 

**Facilitating best practice**  
Sharing best practice to be the safest sector.
- 

**Inspire Innovation**  
Supporting innovation for continuous improvement.

### Meet the Members

SeaBot Maritime works with commercial and defence clients in the maritime sector, to create purposeful change and digital transformation, by empowering people to work hand-in-hand with new technology.

SeaBot Maritime's pioneering consultancy services, eLearning and distance learning solutions, and next gen training courses cover the digital transformation and learning journey from end to end, to help organisations understand, underpin, and maintain the competency requirements of their workforce, from hire to retire.

SeaBot's Mission: Improving people technology partnerships to make next generation maritime safer, cleaner and smarter

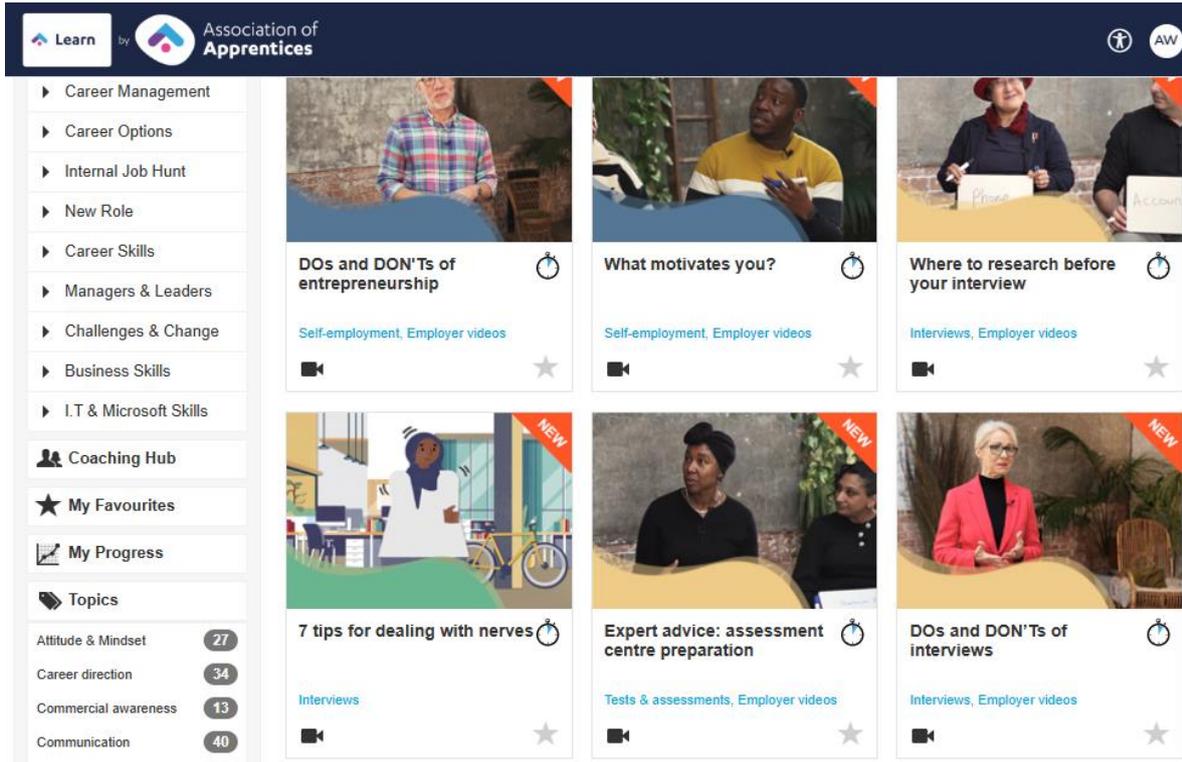
[Find out more...](#)



## PSS apprentice platform

The PSS apprentice platform, launched in October 2023 to help apprentices in the UK ports sector fulfil their potential. Sponsorship is for a 12-month period.

The platform is a peer-to-peer community, specifically for apprentices working in ports and harbours to network, support one another, and collaborate. Apprentices can access networking groups, in person events, study resources, masterclasses and assessments to support mental health and wellbeing, career awareness and professional development.



The platform is provided by the Association of Apprentices and is accessible to all new and current apprentices working for PSS member organisations in the ports sector.

Sponsorship of the platform will showcase your brand as a leader in workforce development, and directly contribute to building a skilled, safety-conscious workforce, which could help address future staffing needs.

Sponsorship includes recognition on the PSS website, logo on the platform and the opportunity to provide additional activities.

Members                      £5,000 per annum.

## Sponsorship Form

Please note that, whilst every effort will be made to fulfil your requests, where limited sponsorship opportunities are available, they will be offered on a first come, first served basis.

Sponsorship information	
Event name	
Event date	
Sponsorship type	

If you wish to take up more than one sponsorship opportunity at any given event, please add additional lines for each option.

Please submit a separate application per event.

Company information				
Company name				
Contact name				
Email for invoicing				
PO number				
PSS member	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
Membership type	Full	<input type="checkbox"/>	Other	<input type="checkbox"/>

### Payment terms

1. Unless otherwise stated in the proposal, PSS shall submit an invoice in advance of the event and payment shall also be due in advance or with in thirty (30) days from the date of invoice, whichever is soonest.
2. Notice to cancel sponsorship provided less than sixty (60) days in advance of the agreed event date will incur a fifty (50) percent charge of the sponsorship price to be payable.
3. Notice to cancel sponsorship provided less than thirty-eight (38) days in advance of the agreed event date will incur a seventy-five (75) per cent charge of the sponsorship price to be payable.
4. Notice to cancel sponsorship provided less than fourteen (14) days in advance of the event date will incur one hundred (100) per cent charge of sponsorship price to be payable.