



# FTC

Fork Truck Control

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Safety & Efficiency System **Specialists**



# DFDS

## Who are FTC?

- Midlands based company
- Specialists in materials handling equipment safety and efficiency systems
- Distributor for major companies such as Impco & Mixtelematics
- Proven track record within the MHE industry

## What are our goals?

- Enhance site health and safety standards
- Increase Efficiency & Fleet Optimisation
- Tailor-made solutions
- Reduce cost
- Provide comprehensive after sales service

# Customer base – Industry sector

## Automotive



## Manufacturing



## Food & Beverage



## Logistics



## Aviation



# Case Study with DFDS Seaways PLC, Immingham

## Jan 2022:

**Steve Price, Director Of Health, Safety and Security, DFDS Immingham** highlights safety and fleet management issues needing to be addressed. These include - Access Control, Pre-Use Checks, Impacts, GPS Tracking with speed/zoning and Pedestrian/Vehicle Safety.

## Mid March 2022:

Following extensive consultation, OptaFleet and PDS systems agreed upon and installed on a DFDS 'demonstration' Terberg asset at Immingham.

## April 2022 – Sept 2022 (6 months):

- System updates during consultation
- Vehicle slow down on pedestrian detection
- Reporting on 5th Wheel Attached/Not Attached
- Utilisation and GPS reporting optimised
- Camera positioning optimized with left hand side camera fitted to wing mirror to extend zoning
- Ongoing discussion to implement Geo-Fencing and One-Way messaging functionality

## Oct 2022 – Dec 2022:

DFDS HQ in Europe enter discussions to produce a contract between FTC and DFDS. Immingham in the UK to be the first site to roll out both systems on their entire fleet (90 assets)

## Jan 2023:

Contract agreed and signed by both parties  
Roll out begins at Immingham

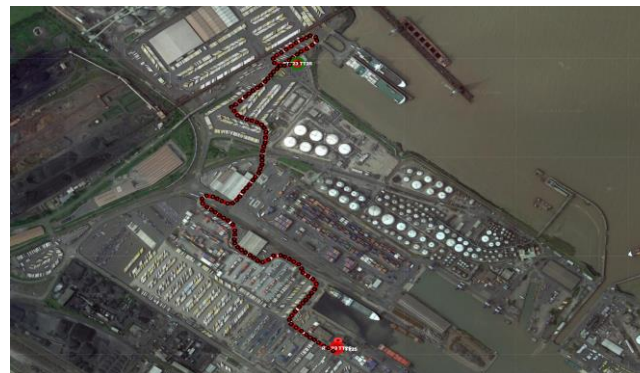
# Solutions Delivered – Pedestrian Detection Camera:



# 4 X Pedestrian Detection Cameras



# Solutions Delivered – OptaFleet:



## Efficiencies and Improvements:

Improvements to overall site safety, pedestrians and vehicles specifically

Identification of potential accident “hotspots” using GPS location and risk analysis from data, so that pre-emptive action can be taken

Greater vehicle and fuel efficiency

Ensuring pre-operational safety checks are done, prior to operating vehicles

Ensuring operator license validation at all times



**ANY QUESTIONS?**



**DFDS**